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HOW HUNTINGTON SUCCEEDED

What He Would Do, If He Were Young, to Make Money.

I asked Mr. Collis P. Huntington, the great railroad magnate, to what he attributed his success in life, and

he replied:

"Attention to my own business."

Mr. Huntington was a forty-niner.

"I arrived in Sacramento with nothing," he said, "and was glad to get a job in a general store at a very small salary. Our customers were mostly miners. There were three other clerks, who devoted most of their time to running around with heir time to running around with the boys. I stuck to the store and gained the confidence of the pro-prieter. By and by I became a partner, and after that fortune came

easily "
"If you had to begin life anew,"
I asked, "what would you do?
What do you regard as the best field for a young man?"



COLLIS P. HUNTINGTON.

"If I were young and had \$100,-000," he replied, "I would go at once to the Congo Free State and buy rubber. Over across the mountains you can buy it crude for a cent a pound. To get it down to the coast for shipment you would probably have to pay a cent or two more. The natives will carry it over on their backs for that price. It doesn't cost much to ship it to New York, where you can usually conunt on about \$1 a pound. It's an adventurous sort of business, but I know of nothing that will pay better. I'd be worth a million in ten years if I were a young man and could start with \$100,000.

"But suppose you did not have the \$100,000," I asked. "Then I'd start with \$10,000 and take my chances," he replied.

"But, Mr. Huntington," I said, "it is not every young man that has \$10,000. What would you do if you did not have that sum?"

"A young man in this day and generation who does not possess \$10,-000 had better stay at home and work at something till he gets it," was the answer. And," he continued, "I guess the only way to get it is to

Mr. Ward McAllister, the social director of the Four Hundred, endeavored to persuade Mr. Huntington to invest in certain stocks in Wall street.

"Mr. McAllister," said the plo-neer, "I have made it the rule of my life never to go outside of my own enterprises for investment. They offer me all the opportunities for speculation I need. I do not believe in scattering my resources. If I do not have faith in my own companies stock in them?"

Mr. Huntington's fortune is variously estimated from \$6,000,000 to \$20,000,000. He began with nothing.

Partnership Among Animals.

Professor Stewart, in a lecture, gives some instances of the curious partnerships which are sometimes formed in the animal world, the principles of which had been differentiated by naturalists under the term com-mensalism. The organisms of the lower animals are inter-dependent. and, like human beings, few of them are able to live only for and by them-

There is a hermit crab who carries about with him attached to his shell, or even to his claw, a sea anemone. When the crab feeds his partner shares the feast, and, moreover, enjoys the benefits of free locomotion, though little able to move itself. The parasite fully repays this service by hiding the crab when he is in danger, alding him to numb or kill his prey, and when the time comes for the crab to change his shell as-sisting him to his new home.

Another example of this spirit of communism is found in the protection afforded the acacia tree of tropical America by a colony of ant warriors. The acacia tree, finding itself in danger of destruction by leaf cutting and other ants and insects, enlists in its service a tribe of ants, who are not only innocuous, but ready to fight for the plant and keep off its enemies.

But the ants are true mercenaries and will not serve without pay, and for them the tree provides food and shelter-hollow appendages (stipules) to live in and nutrient fluids on which they may feed. As soon as the foe sets foot on the leaf stalk he is assailed by the guardian ants and either killed or compelled to beat a hasty retreat.

A Clever Solicitor.

Mr. Benjamin James was a solicitor. He was a clever man, and he was also a clever solicitor. When he had a case in hand he either lost it or else he won it. Sometimes it was the one way and sometimes the other. But it was usually the for-

As there were two possibilities to the conclusion of any action, so he had two forms of announcing the results to his clients. If he was successful he wrote:

Mr. J. B. BROWN (Re Brown v. Smith): Sir-I am pleased to inform you

Yours faithfully,
BENJAMIN JAMES,
he lost t that I have to-day won this action. If, on the other hand, he lost the

case, he wrote: Mr. B. J. SMITH (Re Smith v. Brown): Sir-I regret to inform you that you have to-day lost this action. Yours faithfully, BENJAMIN JAMES.

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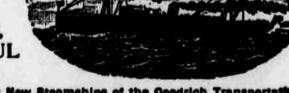
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What are Democratic principles?
What does a single tax advocate propose?
If all tax was placed on land, what would be the tax on the farm?

Were drawn out of the banks and hidden within a period of ninety days?

Who was President of the United States in 1840—1850—1860;

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Who started the stampeds on the banks in 1803, by which 716 of them failed in eight months, and four hundred million dollars

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What are the remedies proposed whereby capital and labor may each have justice!

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When did the coal miners strike begin and what was the extent of that movement!

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